

Pending Sales Report by Region

May 2016



MASSACHUSETTS ASSOCIATION OF REALTORS®

A pending sale is defined as anything classified as one of the following statuses:
Pending, Contingent, Under Agreement or Active with a Flag.

Single-Family Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2015	May-2016	+ / -	May-2015	May-2016	+ / -	May-2015	May-2016	+ / -
Cape Cod & Islands	456	726	+59.2%	\$375,000	\$375,000	0.0%	\$22.7	\$35.1	+54.6%
Central	971	1,189	+22.5%	\$250,000	\$256,900	+2.8%	\$27.4	\$33.8	+23.4%
Greater Boston	1,760	1,903	+8.1%	\$520,000	\$530,000	+1.9%	\$120.2	\$129.7	+7.9%
Northeast	1,014	1,116	+10.1%	\$362,500	\$398,000	+9.8%	\$42.1	\$49.1	+16.6%
Southeast	579	747	+29.0%	\$252,500	\$277,750	+10.0%	\$16.6	\$22.2	+33.7%
South Shore	630	756	+20.0%	\$369,000	\$382,000	+3.5%	\$26.8	\$34.1	+27.2%
West	731	891	+21.9%	\$198,500	\$203,250	+2.4%	\$17.1	\$21.2	+24.0%
State Totals	6,254	7,406	+18.4%	\$340,000	\$353,000	+3.8%	\$271.7	\$324.2	+19.3%

Condominium Sales

	Pending Sales			Median Sales Price			Total \$ Volume (in millions)		
	May-2015	May-2016	+ / -	May-2015	May-2016	+ / -	May-2015	May-2016	+ / -
Cape Cod & Islands	113	165	+46.0%	\$225,000	\$275,500	+22.4%	\$3.2	\$5.5	+71.9%
Central	209	210	+0.5%	\$191,750	\$186,050	-3.0%	\$4.8	\$4.4	-8.3%
Greater Boston	1,298	1,370	+5.5%	\$463,950	\$480,187	+3.5%	\$75.2	\$85.7	+14.0%
Northeast	390	498	+27.7%	\$240,000	\$235,000	-2.1%	\$10.6	\$13.5	+27.4%
Southeast	61	113	+85.2%	\$176,650	\$190,500	+7.8%	\$1.3	\$2.4	+84.6%
South Shore	195	216	+10.8%	\$285,000	\$275,500	-3.3%	\$6.0	\$7.2	+20.0%
West	126	114	-9.5%	\$165,450	\$165,000	-0.3%	\$2.5	\$2.1	-16.0%
State Totals	2,410	2,698	+12.0%	\$330,000	\$340,000	+3.0%	\$102.1	\$123.5	+21.0%