

Multi-Family Housing Activity Report

June 2017



MASSACHUSETTS ASSOCIATION OF REALTORS®

Key Metrics	Historical Sparkbars	Jun-2016	Jun-2017	+ / -	YTD 2016	YTD 2017	+ / -
Closed Sales A count of sales that have closed within a given month.		637	683	+ 7.2%	3,019	3,198	+ 5.9%
Median Sales Price The point at which half of the homes sold in a given month were priced higher and one half priced lower.		\$355,000	\$387,750	+ 9.2%	\$335,000	\$351,000	+ 4.8%
Inventory of Homes for Sale The number of properties available for sale in an active status at the end of the month.		2,659	1,417	- 46.7%	--	--	--
Months Supply of Homes for Sale Compares the number of active listings available to the average monthly pending sales* for the last 12 months.		4.8	2.4	- 50.4%	--	--	--
Cumulative Days on Market The average number of days between when a listing first goes active and when it goes into its final pending status.*		77	53	- 31.2%	93	66	- 29.4%
Pct. of Org. List Price Received The average percentage found when dividing a property's sales price by the original list price.		97.5%	100.0%	+ 2.6%	95.8%	98.0%	+ 2.3%
New Listings A count of the properties that have been newly listed on the market in a given month.		1,097	984	- 10.3%	5,285	4,953	- 6.3%

*A pending sale is defined as something classified as Pending, Active with a Flag, Contingent or Under Agreement.



All data from the Berkshire County Multiple Listing Service, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. Provided by MAR. Powered by ShowingTime 10K.